



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

Schedule 17

NOTES ON THE CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2002

1. (a) The Consolidated Financial Statements have been prepared in accordance with Accounting Standard 21 (AS 21)-“Consolidated Financial Statements” issued by The Institute of Chartered Accountants of India. As this is the first year of adoption of AS 21, figures for the previous year have not been presented.
- (b) The subsidiaries (which along with GULF OIL Corporation Limited, the parent, constitute the Group) considered in the preparation of these consolidated financial statements are:

Name	Country of Incorporation	Percentage of voting power as At 31st March, 2002
IDL Finance Limited	India	52.04
IDL Agro Chemicals Limited	India	100
IDL Arom International Limited	India	83.33
Gulf Carrosserie India Limited	India	95

- (c) IDL Arom International Limited became subsidiary of the Company on 31-7-01 and line by line consolidation of its financials has been done from the date it became subsidiary.
- (d) Gulf Carrosserie India Limited became a subsidiary of the Company on 1st January 2002. Line by line consolidation of its financials has been done from that date. As the audited financial statements for the three months period 1st January to 31st March, 2002 have not been prepared for consolidation, the income of Rs. 0.78 lakhs and expenses of to Rs. 1.90 lakhs have been considered for Consolidated Accounts proportionately based on number of months.

2. ACCOUNTING POLICIES

The accounts have been prepared primarily on the historical cost convention and in accordance with the mandatory accounting standards issued by the Institute of Chartered Accountants of India and the relevant provisions of the Companies Act, 1956. The significant accounting policies followed by the company are stated below:

I. FIXED ASSETS:

Fixed assets are shown at cost less depreciation. Cost comprises the purchase price and other attributable expenses.

II. DEPRECIATION ON FIXED ASSETS:

- (i) The Company follows the straight line method of charging depreciation on all its fixed assets. The depreciation has been provided in the manner and at the rates prescribed in Schedule XIV to the Companies Act, 1956 on all the assets except in respect of buildings which were acquired upto 30.06.1986, depreciation on such buildings has been provided at the rates in force at the time of acquisition.
- (ii) Leasehold land is being amortised in equal instalments over the lease period.
- (iii) Technical Know-how is being amortised over a period of five to seven years.

III. INVESTMENTS:

Current Investments are valued at lower of cost and fair value; long term investments are valued at cost. Where applicable, provision is made where there is a permanent fall in valuation of long term investments.

IV. INVENTORIES:

Inventories are valued at lower of cost and net realisable value. The method of arriving at cost of various categories of inventories is as below:

- | | |
|-------------------------------------------------|------------------------------------------------------------------------------------------------------------------|
| (a) Stores and Spares, Raw and Packing material | First-in-First-out method/Weighted Average method |
| (b) Finished goods and work-In-process | Weighted average cost of production, which comprises direct material costs, direct wages, appropriate overheads. |
| (c) Finished goods-Traded | First-in-First-out basis. |

V. SUNDRY DEBTORS AND ADVANCES:

Specific debts and advances identified as irrecoverable or doubtful are written off or provided for respectively.

VI. FOREIGN EXCHANGE TRANSACTIONS:

Transactions made during the year in foreign currency are recorded at the exchange rate prevailing at the time of transaction. Assets and Liabilities related to foreign currency transactions remaining unsettled at the year end are translated at the contract rates, when covered by forward cover contracts and at year-end rate in other cases. Realised gains and losses on foreign exchange transactions other than those relating to fixed assets are recognised in the profit and loss account. Gain/loss on transaction of long term liabilities incurred to acquire fixed assets is treated as an adjustment to the carrying cost of fixed assets.

VII. REVENUE RECOGNITION:

- (a) Sale of goods is recognised at the point of despatch of finished goods to customers. Sales include amount recovered towards excise duty but exclude sales tax.
- (b) Income from services is recognised at the time of rendering the services.
- (c) Dividend income from investment is recognised when the owner's right to receive payment is established.



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

(d) Commission from agency business is recognised as income with reference to the dates of shipment by the principal.

VIII. RESEARCH AND DEVELOPMENT EXPENSES:

Research and development expenditure of a revenue nature is written off in the year in which it is incurred and expenditure of a capital nature is added to fixed assets.

IX. RETIREMENT BENEFITS:

Retirement benefits to employees are provided for by means of gratuity, superannuation and provident fund.

The gratuity liability is determined based on the demands made by the Life Insurance Corporation of India (LIC) under the Group Gratuity Scheme. LIC is in the process of determining the gratuity on an actuarial basis. Payments in respect of superannuation are made to the fund administered by LIC. Provision in respect of leave encashment is made based on actuary valuation as at year end.

X. TAXES ON INCOME:

Current tax is determined as the amount of tax payable in respect of taxable income for the year.

Deferred tax is recognised subject to the consideration of prudence in respect of deferred tax assets, on timing differences being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or subsequent periods.

XI. SEGMENT REPORTING:

The accounting policy adopted for Segment Reporting is in line with the accounting policy of the Company with the following additional policy for Segment Reporting:

Revenue and expenses have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue and expenses, which relate to the enterprise as a whole and are not allocable to the segments on a reasonable basis have been included under "Unallocated Expenses". Inter Segment transfers are at cost.

XII. MISCELLANEOUS:

- Deferred revenue expenses consists of cost of Rose Saplings (floriculture), preliminary expenses / production know-how relating to erstwhile GULF OIL India Ltd., and development charges (non-refundable) paid to Andhra Pradesh State Electricity Board for 1 MW wind mill, are written off over the expected period of future benefits.
- Payments under the Voluntary Retirement Scheme are being written off over a period of five to ten years.
- Software expenditure is amortised over a period of three years.
- Camp site expenditure; i.e., Expenditure on setting up camps for execution of Operation contracts is written off over the period of the contract.
- Farm Development Expenditure is written off over a period of seven years.
- Preliminary Expenses are written off over a period of ten years.

3. AMALGAMATION OF GULF OIL INDIA LIMITED WITH THE COMPANY

- In accordance with the Scheme of Amalgamation of the erstwhile GULF OIL India Limited with IDL Industries Limited as approved by the members at a meeting convened by the Honourable High Court of Andhra Pradesh held on 20th April, 2002 and subsequently sanctioned by Honourable High Court of Mumbai and Andhra Pradesh on 5th August 2002 and 17th July 2002 respectively the assets and liabilities of the erstwhile GULF OIL India Limited were transferred to and vested in IDL Industries Limited with effect from 1st January, 2002.
- The Amalgamation has been accounted for under the 'Pooling of Interest method' as prescribed by Accounting Standard (AS-14) on Accounting for Amalgamation issued by the Institute of Chartered Accountants of India. Accordingly, the assets, liabilities and the reserves of the erstwhile GULF OIL India Limited as at 1st January 2002 have been taken over at their book values. The excess of the net book value of assets over the liabilities and the reserves taken over subject to adjustments for Rs. 123.83 lakhs effected for differences in the accounting policies between the two companies less the consideration has been credited to General Reserve (see Schedule 2)
- Pursuant to the scheme of Amalgamation, 58,70,000 equity shares of Rs. 10 each of IDL Industries Limited are to be issued to the share holders of erstwhile GULF OIL India Limited in the ratio of one fully paid up equity share of the Company for every two fully paid up equity shares of Rs. 10 each in erstwhile GULF OIL India Limited. Pending allotment an amount of Rs. 587 Lakhs has been included in the Share Capital Suspense Account as at 31st March, 2002 (Schedule 1A).

4. MANAGERIAL REMUNERATION UNDER SECTION 198 OF THE COMPANIES ACT, 1956:

	2001-2002 Rupees Lakhs
Salaries	16.13
Commission	8.41
Contribution to Provident Fund and Superannuation Fund	2.72
Benefits	1.16
Commission to non-wholetime Directors	8.41
	36.83



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

Notes:

- (a) Having regard to the fact that there is a global contribution to Gratuity Fund, the amount applicable to an individual employee is not ascertainable and accordingly, contribution to Gratuity Fund has not been considered in the above computation.
- (b) The former Managing Director who retired on 31st March, 1984 has continued to occupy the Company owned residential accommodation, for which no charge has been raised, pending finalisation of the position in this regard.

5. CONTINGENT LIABILITIES

2001-02
Rupees Lakhs

(a) Bills Discounted	342.98
(b) Claims against the Company not acknowledged as debts:	
(i) Income Tax Demands	487.72
(ii) Sales Tax Demands	270.09
(iii) Excise Demands	20.48
(iv) Additional Demands towards cost of land	3.85
(v) Claims of workmen/ex-employees	118.65
(vi) Other Matters	303.74

6. SECURED LOANS:

- (a) 15% Non-Convertible Debentures privately placed with Unit Trust Of India amounting to Rs. 300 lakhs is to be secured by an equitable mortgage of the immovable properties of the Company. These Debentures are redeemable in 3 equal instalments from the expiry of 4th year from the date of allotment.
- (b) Loan from banks on Cash Credit account including foreign currency loan is secured by hypothecation of all movable assets of the Company including raw materials, finished goods, work-in-process, stores and spares and present and future book debts of the Company and by a second charge on all the fixed assets of the Company, both present and future.
- (c) Loan from National Horticulture Board (NHB) is secured by a deferred payment bank guarantee issued by State Bank of India.
- (d) Loan from Indian Renewable Energy Development Agency Limited is secured by bank guarantee issued by State Bank of Mysore.
- (e) The term loans from State Bank of Hyderabad and Centurion Bank are secured by first charge on the specific assets financed out of the term loans.
- (f) The term loan from ICICI Ltd. is secured by specified fixed assets of Lubricant Division (i.e., erstwhile GULF OIL India Limited).
- (g) Term Loan from Jammu and Kashmir Bank is to be secured by a first charge on all immovable and movable properties and a second charge on other assets including raw materials, finished goods, work-in-process and book debts of Lubricant Division (i.e., erstwhile GULF OIL India Limited).
- (h) Interest accrued and due on loan taken over from IDL Salzbau (India) Limited amounting to Rs. 211.81 lakhs is secured by first charge on all immovable properties and second charge on other assets including raw materials, finished goods, work-in-process, stores and spares and book debts of Building Product Division.
- (i) Fixed Deposits to the extent of Rs. 375.86 Lakhs were secured by a second charge on all tangible movable property and fixed assets including all movable machinery and plant, machinery spares and stores, tools and accessories and other movables both present and future as approved by the Controller of Capital Issues vide his letter dated 1st November, 1980.
- (j) In respect of loans fully repaid during the previous year/current year to the banks and Public Financial Institutions, satisfaction of charge is under process.
- (k) Term loan from Andhra Bank is secured by hypothecation on all the movable assets and existing and future crops and orchards, a lien on term deposits of Rs. 4.94 and deposit of title deeds of certain immovable property of IDL Agro Limited.

7. SALES TAX

In respect of taxability under the Central Sales Tax Act, 1956, of stock transfers from Rourkela Unit to its consignment agents outside the state of Orissa, favourable orders have been received from the sales tax officer/Orissa Sales Tax Tribunal/Honourable Orissa High Court where by such stock transfers have been exempted from tax and various demands raised by the Sales Tax authorities in this regard ceased to exist.

The amount deposited under protest by the Company with the Orissa Sales Tax authorities in respect of this matter stands at Rs. 150.17 lakhs as on 31st March, 2002 and is included under Loans and Advances (Schedule 10). Steps are being taken to claim the refund of the above deposit as per the provisions of Orissa Sales Tax Act, 1947.

8. FIXED ASSETS

- (a) Buildings include:
- (i) Rs. 7.09 lakhs, which represents the cost of ownership flats Rs. 7.08 lakhs and Rs. 0.01 lakhs being the value of Share money in Sett Minar Co-operative Housing Society Limited.



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

- (ii) Rs. 4.70 lakhs, which represents the cost of ownership flats Rs. 4.43 lakhs and Rs. 0.27 lakhs being the value of 270 ordinary shares of Rs. 100 each, fully paid up in Shree Nirmal Commercial Limited.
- (b) Capital Work-in-Progress and advances on Capital Account include Rs. 4.30 lakhs (net) paid in earlier years towards cost of land at Bangalore allotted by the Karnataka Industrial Areas Development Board. Lease agreements between the Company and the Karnataka Industrial Areas Development Board have been executed on 30th November, 1979 for this land but not registered as it is the intention of the Company to have the land registered/assigned in the name(s) of its sister concerns as agreed to by the Board vide its letter No. IADB 6551/79-80 dated 21st January, 1980.

9. TAXATION

- (i) Pursuant to the scheme of merger with ISIL sanctioned by the BIFR, GULF OIL Corporation Limited (formerly IDL Industries Limited, Parent Company) has considered the tax losses of Rs. 1498.36 lakhs allowable upto 30th March, 1999 in computing the company's income for the year ended 31st March, 1999 giving a tax benefit of Rs. 524.43 Lakhs in that year. However, the tax losses and tax benefits thereon do not include funded interest accrued on the loans taken by ISIL from the Financial Institutions as the tax benefit on such interest shall accrue to the Parent Company as and when the interest is paid to the Financial Institutions.

In the Current year the Parent Company has paid an amount of Rs. 42.43 lakhs, being the interest due to the institutions.

- (ii) Pursuant to the scheme of amalgamation of GULF OIL India Limited, with the Parent Company, brought forward losses of Rs. 3470.50 Lakhs as at 31st December, 2001 have been considered in computing the tax liability for the current year.

(iii) DEFERRED TAX:

- (a) Accounting Standard 22 (AS 22) on "Accounting for Taxes on Income" became effective from 1st April, 2001. The net cumulative deferred tax liability as on 1st April 2001 of Rs. 1091.24 lakhs (net of Rs. 0.95 lakhs adjusted in the pre-acquisition reserve of IDL Arom International Ltd.) has been adjusted against General Reserve.

- (b) Deferred tax assets arising on account of timing differences:

	31st March, 2002
	Rs. Lakhs
Expenditure under section 43B of the Income-tax Act, 1961	79.05
Unabsorbed Business Loss/Depreciation #	1,197.73
Long Term Capital Loss	31.94
Provision for Doubtful Debts	262.58
	1,571.30

- (c) Deferred tax liabilities arising on account of timing differences:

Depreciation	1,059.83
Miscellaneous Expenditure	268.84
	1,328.67

Net deferred tax asset	242.63
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Set up based on future profit projections and past financial performance of the Parent Company.

10. MISCELLANEOUS:

- (a) "Sundry Debtors– Debts outstanding for a period exceeding six months, Considered good" include Rs. 210.89 lakhs in respect of Parent Company and Rs. 12.11 lakhs in respect of a subsidiary due from an ex-consignment agent which is outstanding from earlier years. In respect of this debt the Parent Company and its subsidiary have initiated appropriate legal proceedings for recovery of the amounts. Pending finalisation of the matter, no provision has been made in the accounts.
- (b) Sales-tax deferment (interest free) shown under Unsecured loans (Schedule-4) from Government of Andhra Pradesh is repayable at the end of 10th year from the year of deferment of sales-tax.
- (c) Gulf Carrosserie India Limited one of the subsidiaries had entered into collaboration agreement with SIPAL, Arexons Spa, Italy, in terms of which it was agreed by the said collaborator to subscribe to 20% of the Capital of the Company for which a sum of Rs. 10,00,000 had been received as share application money pending the final approval of the Reserve Bank of India. As the final approval of the Reserve Bank of India has not been forthcoming, the Company has decided to repay/remitt the said amount with required approvals and till that time to consider the said share application money as current liability.
- (d) IDL Finance Ltd. one of the subsidiaries had applied to the Reserve Bank of India vide its application dated: 1st July, 1997 seeking a certificate of registration to carry on the business of a Non Banking Financial Institution as required under Section 45-IA of the Reserve Bank of India Act, 1934. The Company's application was rejected by the Reserve Bank of India vide its order dated 31st October, 2001. The Company has received a letter no. DBNS.(H) No.5874/04.08.081/2001-2002 dated:26th December, 2001 from the Reserve Bank of India directing the Company to ensure that within a period of three years from the date of the letter i.e. 26th December, 2001, the financial assets of the Company are disposed off and the Company is converted into a Non Banking Non Finance Company or is wound up. The management is making efforts to comply with these directions and the accounts for the current year are prepared under Going Concern basis.



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

11. EARNINGS PER SHARE

	Year ended 31st March, 2002
(a) Net Profit (Rs. Lakhs)	769.69
(b) Number of Equity Shares at the beginning of the year	8001747
(c) Number of Equity Shares at the end of the year	13871747*
(d) Weighted average number of Equity shares outstanding during the year	9469247
(e) Face value of each Equity Share (Rs.)	10
(f) Basic & Diluted Earnings per Share (Rs.)	8.13

* Including 58,70,000 Equity Shares to be issued by the Parent Company pursuant to the Scheme of Amalgamation referred to in Note 3.

12. RELATED PARTY DISCLOSURES:

Information relating to Related Party Transactions as per "Accounting Standard 18" issued by the Institute of Chartered Accountants of India.

(A) Name of the Related Party	Relationship
Gulf Oil (Mauritius) Inc.	Associate
N N Investments BV, Netherlands	Associate
Mr. S. Pramanik	Key Management Personnel
Mr. A. Vasudeva Murthy	Key Management Personnel
Mr. B. K. Mohanty	Key Management Personnel
Mr. P. Divakaran	Key Management Personnel
Mr. G. D. Prasad	Key Management Personnel
Mr. E. G. Mahadevan	Key Management Personnel
Mr. R. D. Vakil	Key Management Personnel

(B) Disclosure of transactions between the Company and Related Parties and the status of outstanding balances as on 31st March, 2002:

Particulars	Associates	Rs. Lakhs Key Management Personnel & Relatives
Dividend payments (for the year 2001)	196.30	0.15
Directors' Remuneration		28.42

13. SEGMENT INFORMATION FOR THE YEAR ENDED 31ST MARCH, 2002

(i) Information about Primary Business Segments

	Rs. Lakhs						
	Explosives	Building Products	Lubricating oils	Others	Unallocated	Eliminations	Total
Revenue							
External	19,569.58	243.64	5,166.62	502.77	68.70		25,551.31
Inter-segment	—	—	6.21	33.27	—	(39.48)	—
Total Revenue	19,569.58	243.64	5,172.83	536.04	68.70	(39.48)	25,551.31
Result							
Segment result	1,462.93	(69.96)	199.01	230.82			1,822.80
Unallocated Expenditure net of unallocated income							(426.49)
Interest Expense							(1,024.86)
Interest Income							695.14
Dividend Income							24.17
Profit before Taxation & Prior Period Item							1,090.76
Prior Period Item							(108.78)
Net Profit							981.98
Other Information							
Segment Assets	16,964.38	891.25	12,421.06	461.92	8,816.75		39,555.36
Segment Liabilities	6,460.68	378.56	8,997.21	290.31	9,099.03		25,225.79
Capital Expenditure	1,972.77	0.83	30.13	0.32	415.02		2,419.07
Depreciation and amortisation of expenses	341.34	64.32	61.22	32.21	18.88		517.97
Non-cash expenses other than depreciation	178.38	—	31.83	29.91	8.24		248.36



SCHEDULES TO THE CONSOLIDATED ACCOUNTS – (Contd.)

(ii) Information about Secondary Business Segments

	India	Outside India	Rs. Lakhs Total
Revenue by geographical market	23,729.77	1,821.54	25,551.31
Inter-Segment	—	—	—
Total	23,729.77	1,821.54	25,551.31
Carrying amount of segment assets	39,151.48	403.88	39,555.36
Additions to Fixed Assets	2,419.07	—	2,419.07

(iii) **Notes:**

(a) Business Segment

The Group has considered business segment as the primary segment for disclosure.

Segments have been identified and reported taking into account the Organisation structure, the nature of products and services, the deferring risks and returns of the segments.

The business segments of the Group are (i) Explosives, (ii) Building Products (iii) Lubricating Oils and (iv) Others. Others comprise, floriculture, property income, financial services, farm produce and trading in chemicals.

(b) Geographical Segment

The Geographical segments considered for disclosure are as follows:

- Revenue with in India includes sales to customers located within India and earnings in India.
- Revenue outside India includes sales to customers located outside India and earnings outside India

(c) Segment Revenue comprises of

- Income from Sales and other operations
- Other Income excluding dividend & interest received and Profit on sale of investments

Rs. Lakhs
25,310.77
240.54
25,551.31

Schedules 1 to 17 annexed hereto form part of these accounts.

Per our Report attached

For **A.F. FERGUSON & CO.**
Chartered Accountants

A.C. GUPTA
Partner

Hyderabad
August 31, 2002

A. VASUDEVAMURTHY
Secretary

For and on behalf of the Board of Directors

S. PRAMANIK
Managing Director

K.N. VENKATASUBRAMANIAN
Chairman



CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2002

	2001-2002 Rs. Lakhs	2001-2002 Rs. Lakhs
A. Cash flow from operating activities		
Net profit/(Loss) before Tax and Extraordinary Items		1090.76
Adjustment for :		
Depreciation	517.97	
Dividend received	(24.17)	
Miscellaneous Expenditure written off	248.24	
Interest received	(4.13)	
Loss/(Profit) on sale of Fixed Assets	(175.57)	
Profit on sale of investment	(113.54)	
Diminution in value of investments	6.25	
Interest expenses	1024.86	
Lease equalisation charge	1.00	
Preliminary expenses written off	0.13	
Unrealised (Gain)/Loss on Exchange-Net	11.51	
		<u>1492.55</u>
Operating Profit/(Loss) before working Capital changes		2583.31
Adjustment for :		
Trade and other Receivables — (Increase)/Decrease	(979.82)	
Inventories — (Increase)/Decrease	502.20	
Trade Payable — Increase/(Decrease)	(653.17)	
		<u>(1130.79)</u>
Miscellaneous Expenditure (not written off or adjusted) incurred during the year		(477.67)
Cash generated from Operations		974.85
Direct Taxes paid (net of refunds)	(254.41)	
Interest paid	(1039.84)	
		<u>(1294.25)</u>
Cash inflow/(outflow) before prior period items		(319.40)
Prior period item-Additional Advisory Fees for sale of investments		(109.96)
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVITIES		<u>(429.36)</u>
B. Cash flow from investing activities		
Purchase of Fixed Assets	(2419.07)	
Sale of Fixed Assets	246.34	
Purchase of Investments	(115.97)	
Sale/Redemption of investment	211.87	
Loans Realised	150.00	
Interest received	4.13	
Dividend received	24.17	
NET CASH INFLOW/(USED IN) INVESTING ACTIVITIES		<u>(1898.53)</u>
C. Cash flow from financing activities		
Proceeds from borrowings	6213.31	
Proceeds from Fixed Deposits	189.55	
Repayment of borrowing	(3365.12)	
Dividend paid	(395.34)	
Dividend tax paid	(40.81)	
NET CASH INFLOW/(OUTFLOW) FROM FINANCIAL ACTIVITIES		<u>2601.59</u>
Net increase/(decrease) in cash and cash equivalents		<u>273.70</u>
Cash and Cash Equivalents as at the commencement of the year		3827.02
Cash and Cash Equivalents taken over on amalgamation (Note 2)		503.70
Cash and Cash Equivalents as at the end of the year		<u>4604.42</u>
Cash and Cash Equivalents Comprise:		
Cash and Bank Balances	4602.15	
Unrealised Loss/(Gain) on Foreign Currency Cash and Cash Equivalents	2.27	4604.42

For **A.F. FERGUSON & CO.**
Chartered Accountants

A.C. GUPTA
Partner
Hyderabad
August 31, 2002

A. VASUDEVAMURTHY
Secretary

For and on behalf of the Board of Directors

S. PRAMANIK
Managing Director

K.N. VENKATASUBRAMANIAN
Chairman

Notes to the Cash flow Statement for the year ended March 31, 2002:

- Purchase of fixed assets include payments for items in capital work in progress and advances for purchase of fixed assets.
- Cash and cash equivalents include Rs. 503.70 lakhs of erstwhile GULF OIL India Limited taken over on amalgamation.
- The amalgamation of the erstwhile GULF OIL India Limited with the Company is a non cash transaction. (See note 3 on Schedule 17)